

August 2023

Marketing communication - For professional investors only

Past performance does not predict future returns

### **Fund Managers Names**

Guy Barnard, CFA, Nicolas Scherf

### **Investment environment**

Property equities outperformed wider European equity markets over the month. This was despite the prospect that interest rates could remain higher for longer and that rating agency Fitch downgraded the US credit rating, prompting the highest 10-year Treasury yield since 2007. Softer economic data, particularly in Europe and China, also prompted concerns over near-term outlooks, but a less hawkish tone from central banks proved supportive into month end. Within the sector we saw outperformance from German and Swiss names, with Sweden and the UK lagging.

Results confirmed strong operating performance from most sectors. Fundamentals in logistics and student housing screen the most robust, but retail and office companies are still securing attractive indexation driving mid to high single-digit top line growth (although this seems likely to have peaked). Balance sheets remain in focus with higher financing costs offsetting top-line growth, resulting in more muted earnings growth, particularly in Swedish names. German residential names continue to benefit from strong operating fundamentals, leading to accelerating rental growth. However, property values could be set to fall further, and leverage remains elevated with limited incremental news on disposals.

As expected, the transaction market remains broadly slow, but examples of liquidity can be found in structurally supported sectors such as logistics. Belgium landlord completed a €700 million disposal into a joint venture with Deka ahead of the most recent book values. We see scope for a recommencement of development activity, with management teams talking of decelerating cost inflation and as tightness of supply is reinforcing strong fundamentals, making the return profile more attractive to us.

### Portfolio review

The fund (A2 euro share class, net of fees) returned -0.2%, versus -0.9% for the benchmark FTSE EPRA Nareit Developed Europe Capped Index.\*

The fund's logistics exposure generated alpha with Central and Eastern European (CEE) owner/developer CTP, French landlord Argan and UK owner/developer Tritax Big Box all performing well. Likewise, our German residential holdings Vonovia and LEG added notable value, as did Swiss office landlord PSP. By contrast, European towerco Cellnex, prime London office landlord Helical and UK storage owner Lok'nStore all detracted from performance.

We sold out of UK diversified landlord Land Securities, switching into peer British Land following significant relative underperformance that has resulted in a more attractive valuation. We also continued to build a position in UK retailer Hammerson and added to the position in UK logistics/industrial play Segro.

\*Fund performance is typically valued net of fees using midday prices, while benchmark valuation is based on close of business day pricing.

## Manager outlook

Real estate markets are facing headwinds from a slowing economy and more restrictive financial conditions. Against this backdrop the importance of management, asset and balance sheet quality are all coming to the fore again. Within the sector, real estate fundamentals are likely to reflect ongoing divergence across different property types in the years ahead, driven by the themes of changing demographics, digitisation, sustainability and the convenience lifestyle. It therefore remains important, in our view, to be selective.

While the direct property market is taking time to adjust to the challenging macroeconomic landscape, the listed market has reacted already, resulting in shares trading at historically wide discounts to previous asset values and reflecting a highly uncertain environment. This may overlook the attractive, reliable and growing income streams that many real estate companies can generate for investors. This is something we expect to be rewarded over time.

Source: Janus Henderson Investors, as at 31 August 2023



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#### Fund information (Investment policy is on the next page)

Index FTSE EPRA Nareit Developed Europe Capped Index

Morningstar sector Europe OE Property - Indirect Europe

**Objective** The Fund aims to provide capital growth over the long term.

Performance target To outperform the FTSE EPRA Nareit Developed Europe Capped Index, after the deduction of

charges, over any 5 year period.

#### Performance in (EUR)

Performance %	A2 (Net)	Index	Sector
1 month	-0.2	-0.9	-0.9
YTD	1.2	-0.7	0.0
1 year	-13.5	-13.4	-11.7
3 years (annualised)	-4.2	-6.1	-5.3
5 years (annualised)	-1.5	-5.4	-4.3
10 years (annualised)	6.8	3.1	3.7

Source: at 31 Aug 2023. © 2023 Morningstar. All rights reserved, performance is with gross income reinvested. Performance/performance target related data will display only where relevant to the share class inception date and annualised target time period.

Calendar year returns %	A2 (Net)	Index	Sector
2023 to 30 Jun 2023	-6.3	-8.1	-6.4
2022	-37.4	-36.6	-34.2
2021	27.4	18.5	18.5
2020	-3.9	-10.7	-9.6
2019	35.6	28.5	28.5
2018	-5.6	-8.4	-7.6
2017	19.8	12.5	13.4
2016	-7.9	-5.3	-4.4
2015	22.1	18.1	19.0
2014	30.1	25.4	23.6
2013	15.7	10.8	8.9

Source: at 30 Jun 2023. © 2023 Morningstar. All rights reserved, performance is with gross income reinvested. Discrete performance data may change due to final dividend information being received after quarter end.

Investment into the fund will acquire units/shares of the fund itself and not the underlying assets owned by the fund.

Note that any differences among portfolio securities currencies, share class currencies and costs to be paid or represented in currencies other than your home currency will expose you to currency risk. Costs and returns may increase or decrease as a result of currency and exchange rate fluctuations.

Fund charges will impact the value of your investment. In particular, the ongoing charges applicable to each fund will dilute investment performance, particularly over time. For further explanation of charges please visit our Fund Charges page at http://www.janushenderson.com.

Source for target returns (where applicable) – Janus Henderson. Please note the performance target is to be achieved over a specific annualised time period. Refer to the performance target wording within the objective. With effect from 1 January 2023, the Key Investor Information document (KIID) changed to the Key Information Document (KID), except in the UK where investors should continue to refer to the KIID. Availability of share classes shown may be limited by law in certain jurisdictions. Performance records/scenarios are detailed within the fund's specific KIID/KID, fees and charges, and the respective risk rating may vary. Further information can be found in the fund's prospectus and KIID/KID which must be reviewed before investing. Please consult your local sales representative if you have any further queries.

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Past performance does not predict future returns. The value of an investment and the income from it can fall as well as rise and you may not get back the amount originally invested.

Performance fees are charged separately as a way of rewarding the investment manager for superior returns or for outperforming specified targets. A Performance Fee is accrued where the NAV outperforms the relevant Hurdle NAV (subject to a High Water Mark). For further explanation of the performance fee calculation methodology please see the relevant prospectus, available at http://www.janushenderson.com.



### What are the risks specific to this fund?

- When the Fund, or a share/unit class, seeks to mitigate exchange rate movements of a currency relative to the base currency (hedge), the hedging strategy itself may positively or negatively impact the value of the Fund due to differences in short-term interest rates between the currencies.
- The Fund could lose money if a counterparty with which the Fund trades becomes unwilling or unable to meet its obligations, or as a result of failure or delay in operational processes or the failure of a third party provider.
- Shares/Units can lose value rapidly, and typically involve higher risks than bonds or money market instruments. The value of your investment may fall as a result.
- Shares of small and mid-size companies can be more volatile than shares of larger companies, and at times it may be difficult to value or to sell shares at desired times and prices, increasing the risk of losses.
- If a Fund has a high exposure to a particular country or geographical region it carries a higher level of risk than a Fund which is more broadly diversified.
- The Fund is focused towards particular industries or investment themes and may be heavily impacted by factors such as changes in government
  regulation, increased price competition, technological advancements and other adverse events.
- This Fund may have a particularly concentrated portfolio relative to its investment universe or other funds in its sector. An adverse event impacting
  even a small number of holdings could create significant volatility or losses for the Fund.
- The Fund invests in real estate investment trusts (REITs) and other companies or funds engaged in property investment, which involve risks above those associated with investing directly in property. In particular, REITs may be subject to less strict regulation than the Fund itself and may experience greater volatility than their underlying assets.
- The Fund may use derivatives with the aim of reducing risk or managing the portfolio more efficiently. However this introduces other risks, in particular, that a derivative counterparty may not meet its contractual obligations.
- If the Fund holds assets in currencies other than the base currency of the Fund, or you invest in a share/unit class of a different currency to the Fund (unless hedged, i.e. mitigated by taking an offsetting position in a related security), the value of your investment may be impacted by changes in exchange rates.
- Securities within the Fund could become hard to value or to sell at a desired time and price, especially in extreme market conditions when asset prices may be falling, increasing the risk of investment losses.
- · Some or all of the ongoing charges may be taken from capital, which may erode capital or reduce potential for capital growth.

#### General risks

- · Past performance does not predict future returns.
- The value of an investment and the income from it can fall as well as rise and you may not get back the amount originally invested.
- Tax assumptions and reliefs depend upon an investor's particular circumstances and may be subject to change.

## Investment policy

The Fund invests at least 75% of its assets in a concentrated portfolio of shares (equities) and equity-related securities of real estate investment trusts (REITs) and companies, which invest in property, in the EEA or the UK if not part of the EEA. Securities will derive the main part of their revenue from owning, developing and managing real estate.

The Fund may also invest in other assets including cash and money market instruments.

The investment manager may use derivatives (complex financial instruments) to reduce risk or to manage the Fund more efficiently.

The Fund is actively managed with reference to the FTSE EPRA Nareit Developed Europe Capped Index, which is broadly representative of the securities in which it may invest, as this forms the basis of the Fund's performance target and the level above which performance fees may be charged (if applicable). The investment manager has discretion to choose investments for the Fund with weightings different to the index or not in the index, but at times the Fund may hold investments similar to the index.



For further information on the Luxembourg-domiciled Janus Henderson fund range please contact your local sales office or visit our website: www.janushenderson.com.

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#### Important information

In accordance with the Sustainable Finance Disclosure Regulation, the Fund is classified as Article 8 and promotes, among other characteristics, environmental and/or social characteristics, and invests in companies with good governance practices.

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