Janus Henderson
INVESTORS

GLOBAL SUSTAINABLE EQUITY STRATEGY

Investment Philosophy

We believe there is a strong link between sustainable development, innovation and long-term compounding growth.

Our investment framework seeks to invest in companies that have a positive impact on the environment and society, while at the same time helping us stay on the right side of disruption.

We believe this approach will provide clients with a persistent alpha source, deliver future compound growth and help mitigate downside risk.

Investment Process

There are four pillars to the sustainable investment process, which incorporates both positive and negative selection criteria and includes product and operational impact analysis. It is through this rigorous stock selection process that the investment managers add value for their clients.

1. **Positive impact:** Ten sustainable development themes guide idea generation and identify long-term investment opportunities.
2. **Do no harm:** Strict avoidance criteria are adopted. The team will not invest in activities that contribute to environmental and social harm. This also helps them to avoid investing in industries most likely to be disrupted.
3. **Triple bottom-line framework:** Fundamental research evaluates how companies focus on profits, people and the planet in equal measure.
4. **Active management and engagement:** Collaborative, collective and continuous engagement are key aspects of the process to construct a differentiated portfolio with a typically high active share >90%.

Portfolio Management



Hamish Chamberlayne, CFA
- Head of Global Sustainable Equities
- Portfolio Manager
- 18 years of financial industry experience



Aaron Scully, CFA
- Portfolio Manager
- 23 years of financial industry experience



Ama Seery, CEnv, MIEnvSci, PIEMA
- Sustainability Analyst
- 13 years of financial industry experience

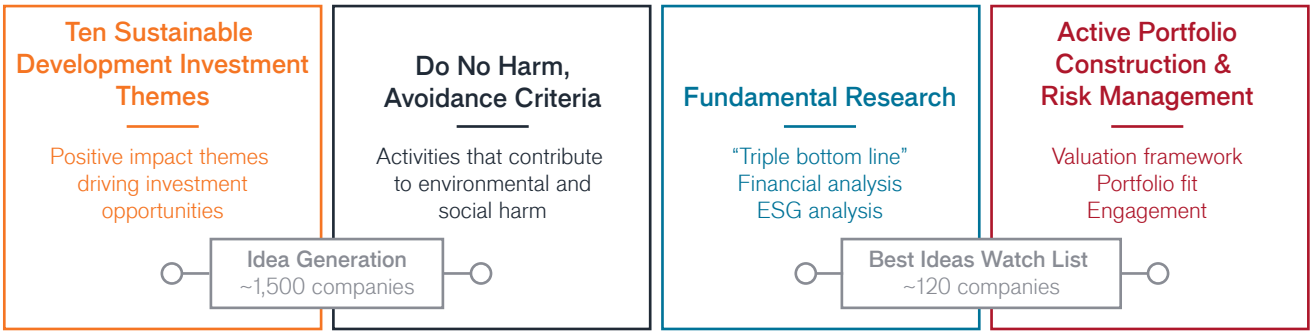
Supported by a team of dedicated analysts and 36 Centralized Research Analysts.

Strategy Characteristics

Benchmark	MSCI World Index
Strategy AUM	$3.19 B (as of 3/31/21)
Typical Active Share	>90%
Holdings Range	50-70
Expected Annual Turnover	<30%
Expected Annual Tracking Error	3%-6%

Tracking Error is the divergence between the price behavior of an investment and an index.

The four pillars of a sustainability investment strategy



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Performance – USD(%)	Q221	1 Year	3 Year	5 Year	10 Year	Since Inception (1/1/95)
Composite (gross)	9.11	44.62	22.17	21.28	13.56	15.32
Composite (net)	8.66	42.26	20.16	19.28	11.62	13.24
MSCI World Total Return Index	7.89	39.67	15.59	15.44	11.26	13.01
Difference (gross vs. benchmark)	+1.22	+4.95	+6.58	+5.84	+2.30	+2.31

ESG Characteristics	Rep. Account	Benchmark
Carbon exposure	52.94	357.57
Controversy risk score	1.86%	10.00%

Carbon exposure is based on average tCO2e emitted per $1m
*Source: ISS and MSCI Impact Monitor

Characteristics	Rep. Account	Benchmark
Number of holdings	75	1,563
Median market cap	$30.8 B	$14.1 B
Turnover rate (%)	16.58	–
Dividend yield	1.18	1.62
FCF yield (%)*	2.47	4.23
EBIT / EV	24.56	21.75
ROE	19.60	18.12
3 Years sales growth	9.67	8.40
Cash investments	3.10	–

*Source: Style Research

Sector Allocation (%)	Rep. Account	Benchmark
Information Technology	42.73	21.35
Industrials	13.56	10.81
Financials	12.46	13.88
Consumer Discretionary	7.39	11.98
Health Care	5.54	12.38
Utilities	4.48	2.91
Real Estate	4.25	2.72
Communication Services	2.89	9.09
Materials	2.79	4.61
Consumer Staples	0.55	7.13
Energy	0.00	3.15

Top 10 Holdings (%)	Rep. Account	Benchmark
Microsoft Corp	5.61	3.35
Autodesk Inc	3.42	0.11
Adobe Inc	3.38	0.48
NVIDIA Corp	2.92	0.86
Taiwan Semiconductor Manufacturing Co Ltd	2.75	0.00
Humana Inc	2.68	0.10
Evoqua Water Technologies Corp	2.62	0.00
Lam Research Corp	2.46	0.16
Aon Plc	2.40	0.09
Nintendo Co Ltd	2.32	0.11

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Past performance cannot guarantee future results. Investing involves risk, including the possible loss of principal and fluctuation of value.

Returns greater than one year are annualized. Returns are expressed in U.S. dollars. Composite returns are net of transaction costs and gross of non-reclaimable withholding taxes (if any and unless otherwise noted), and reflect the reinvestment of dividends and other earnings.

The gross performance results presented do not reflect the deduction of investment advisory fees, and returns will be reduced by such advisory fees and other contractual expenses as described in the individual contract and, where applicable, Form ADV Part 2A. Net performance results do not reflect the deduction of investment advisory fees actually charged to the accounts in the composite but they do reflect the deduction of model investment advisory fees based on the maximum fee rate in effect for the respective time period, adjusted for performance-based fees where applicable. Actual advisory fees may vary among clients invested in the strategy shown and may be higher or lower than model advisory fees. Returns for each client will be reduced by such fees and expenses as negotiated in any client contract and, where applicable, in Form ADV Part 2A. Index returns are provided to represent the investment environment existing during the periods shown. The index is fully invested, including the reinvestment of dividends and capital gains. Index returns do not include any transaction costs, management fees or other costs, and are gross of non-reclaimable withholding taxes, if any and unless otherwise noted.

Global Sustainable Equity Composite, benchmarked to the MSCI World Index℠, includes portfolios that aim to provide long term capital growth and increasing income by investing in equities, convertibles and fixed interest stocks worldwide. Investment will only be made in those companies whose products and practices are considered by the ACD (Authorised Corporate Director) to enhance the environment and life of the community. The composite was created in March 2015. Sector weights based on GICS.

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